

Link to Lloyd's

ALB Association of Lloyd's Brokers – Linking Lloyd's to Illinois
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Spotlight on Travis-Pedersen and Associates

(312) 360-9696 www.travped.com

Travis-Pedersen and Associates is an owner-operated, independent Wholesale Brokerage and Managing General Agent, founded in Chicago in 1983. The first employees were Art Travis, Suzanne Jensen and Tim Pedersen. Satellite offices were established in Grand Rapids, Michigan in 1999 and St. Petersburg, Florida in 2000. Today there are 48 employees. There is also an affiliate firm in Anchorage, Alaska—Alaskan General Insurance Agency, an MGA operation, in business since 1998.

Travis-Pedersen writes commercial lines Casualty, Property, Professional Liability, EPLI and Environmental business. The firm's staff is highly experienced—its brokers average over 20 years in the

business.

With surplus lines licenses in 47 states, Travis-Pedersen handles placements including surplus lines filings, locally and nationwide for their retail clients. The firm's culture stresses professionalism, solid marketplace and technical expertise, as well as strong relationships with carriers and retailers.

The firm's staff brokers have the experience and long-standing carrier relationships to expertly handle the largest or most complex casualty, property and PL brokerage accounts for any business class. In house binding contracts help to serve retailers on smaller transactional accounts for both property and casualty lines.

Casualty brokerage concentrations include contractors, manufacturers and habitational risks.

On the property side, they enable retailers to maximize the marketplace for catastrophic risks such as coastal wind and earthquake exposures, including builder's risk. Further, they are available to help retailers on any other property account where the retailer's in-house carriers are not the answer.

The professional liability team at Travis-Pedersen helps their retailers write and retain E&O, D&O and EPLI business, and are available at retailers' request to assist in presenting quotes to and educating clients in conjunction with the retailer.

Issue 3 August 2007

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Travis-Pedersen has dealt with the Lloyd's market throughout the firm's history and greatly values their relationships with its Lloyd's brokers and Lloyd's underwriters, as well as the Lloyd's Illinois office. The firm has had a short tail binding contract for many years and extensively makes use of their Lloyd's Broker's in-house property line slips, as well as Lloyd's valuable open market platform.



L-R back row: Timothy M. Pedersen, Jill Scott, Robert Taft, Chris Dockery, David Bower, Timothy Pedersen, Jr., Mark Jatczak, Greg Grodecki, Doug Day, Patrick O'Donoghue, Tom Galenziewski, Matt Gervin, Tanya Richardson, Mattie McDonald. Front row: Doris Mercado, Steve Golden, Valerie Richards, Gwen Minor, Lottie Worth, Laura Pesina, Karen Strunk, Jeanette Meyer, Amy Carta, Doug MacLachlan. Not pictured: Rich Carlin, Suzanne Jensen, Dominic Giambrone, Terry Dowty, Mary Turek

SAVE THE DATES—ALB SEMINARS 2007

Tuesday Aug 7 2007
Monday Nov 5 2007
Monday Nov 5 2007

Surplus Line
Professional Liability
Annual Meeting Luncheon (GAR Hall, noon to 2pm)

Chicago Cultural Center | Claudia Cassidy Theater | 78 E Washington Street | 9am to Noon

INSURANCE ASSOCIATES

See more photos and learn more about IA and IA events at aolb.org/ia.html

IA brings together young professionals from all insurance industry disciplines to establish peer networks for increased business opportunities and educational advancement.

The Insurance Associates traveled to Wrigley Field in June to watch the Cubs battle the Colorado Rockies. Although the game was threatened with rain, 74 IA members met at John Barleycorn before the game and walked to Wrigley to root on the Cubs to an 8 to 5 victory.

The fourth annual IA summer boat cruise was held in July. 75 IA members and guests cruised Lake Michigan on the Valara IV yacht out of Burnham Harbor. It was one of the most beautiful days of the summer, and everybody enjoyed the afternoon on the lake, with great food, drinks and fun. After the boat docked, the networking and conviviality continued at Grace O'Malley's in the South Loop.

More IA events are planned for the autumn and winter, including the annual IA holiday luncheon. You can learn more about IA, see photos of IA events, read profiles of IA members, and join IA online at aolb.org/ia.html



Lloyd's Illinois transitions



John Dinges, Senior Compliance Analyst, received his **CPCU** designation in July. John provides the Lloyd's market with expert advice on Illinois licensed issues and wordings, with an emphasis on open market business. John can be reached at (312) 407-6210 or john.dinges@lloydsillinois.com

Paul Abdishi recently joined Lloyd's Illinois as **Accounting Analyst**, reporting to Keith Wenckowski and John O'Hara. He replaces **Katie Brudnicki**, who has taken a position with Navigant Consulting. Paul is a recent graduate of Benedictine University, with a concentration in Finance. He is a native of Beverly and resides in Hinsdale. Paul can be reached at (312) 407-6212 or paul.abdishi@lloydsillinois.com

Christina Georgakopoulos, Compliance Analyst for binding authority business, gave birth to a **baby girl**, Anna Marie Georgakopoulos, on June 18, 2007.

ALB Members

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 AJ Renner & Associates
 Alexander J Wayne & Associates
 Aon Risk Services
 Arlington/Roe & Co
 AUSCO
 AVRECO
 Benchmark Management Group
 BISYS Specialty Programs Chicago
 Brokers' Risk Placement Service
 Burns & Wilcox
 Buschbach Insurance Agency
 Cain Agencies/Rockwood Company
 Colemont Insurance Brokers of Illinois
 Complete Equity Markets
 Crump Insurance Services of Illinois
 Cygnet Underwriting
 Donald Gaddis Company
 Financial & Professional Risk Solutions
 GA Mavon & Company
 Geo F Brown & Sons
 Guild Insurance Agency
 Hanleigh—a BISYS Company
 International Risk Placement
 Jack Nebel Companies
 JMB Insurance Agency
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 Lange & Company
 Marsh Affinity Group Services—
 a service of Seabury & Smith
 Marsh USA
 Mesirow Insurance Services
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ALB Colleague Members

Blackman Kallick Bartelstein LLP
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 Lloyd's Illinois
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 Surplus Line Association of Illinois

See ALB member firms, their specialties and contact information at
 — aolb.org —

ALB Association of Lloyd's Brokers www.aolb.org info@aolb.org

Linking Lloyd's to Illinois

The Association of Lloyd's Brokers provides information, education and business contacts to Lloyd's Correspondents and Coverholders in Illinois. ALB has a close historic tie to Lloyd's and provides an important and necessary commercial partnership with Lloyd's that strengthens the competitiveness of the Lloyd's market and Lloyd's Illinois Correspondents and Coverholders.

ALB elects a Board of Directors at its annual meeting in November. The Directors meet monthly and Members meet at the annual meeting and for educational seminars which address major issues in the insurance industry. The ALB also distributes a quarterly newsletter, *Link to Lloyd's*.

ALB has served Lloyd's Illinois Correspondents and Coverholders as a professional organization since 1945.

Illinois Compliance—from Tom Oberwetter



Lloyd's Illinois monthly procedures workshops

Lloyd's Illinois offers free monthly procedures workshops. The workshops are led by Ms. Elham Abdishi, Assistant Manager, Broker Relations, and will address issues relating to licensed (admitted) and surplus lines business—for brokers working from both binding authorities and on the open market.

Topics will include:

- Electronic submission and processing
- Streamlined surplus lines procedures
- Illinois licensed wordings—and the Lloyd's advantage in Illinois for both licensed and surplus lines business

You may attend the workshops in person at Lloyd's Illinois at 181 W. Madison Street, Suite 3870, in Chicago. You may also attend by telephone, or participate online via interactive weblink.

To register, please email Lloyd's Illinois at info@lloydsillinois.com

The first two workshops will be held on—

Wednesday, August 22, 2007 at 9:00 am CST

Wednesday, September 19, 2007 @ 9:00 am CST

For more information visit the Lloyd's Illinois page at www.aolb.org or contact us—see our info below.

QUESTIONS?

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Link to Lloyd's is published quarterly by ALB. Distributed to all ALB members, this publication is intended to keep members up-to-date on ALB activities and news from Lloyd's. The views expressed do not necessarily reflect the opinions of Lloyd's underwriters, the Council or Corporation of Lloyd's.

ALB Seminars

Tuesday February 6 2007—Claims

Tuesday May 8 2007—State of the Market

Tuesday August 7 2007—Surplus Lines

Monday November 5 2007—Pro Liability

9:00 am to Noon

Chicago Cultural Center at 78 E Washington

FREE for employees of ALB member firms and IA members. IDOI CE credit hours offered.

ALB Annual Meeting

Monday November 5 2007 Noon to 2pm

Chicago Cultural Center GAR Hall